

KB  
LISTED  
NYSE



세상을 바꾸는 금융

고객의 행복과 더 나은 세상을  
만들어 갑니다

# 2021 Business Results

Feb. 2022



 KB Financial Group

# Contents

- I. 2021 Financial Highlights
- II. Key Takeaways
- III. Financial Analysis
- IV. Asset Quality
- V. Financial Highlights of Major Subsidiaries
- VI. Appendix

## Disclaimer Statement

---

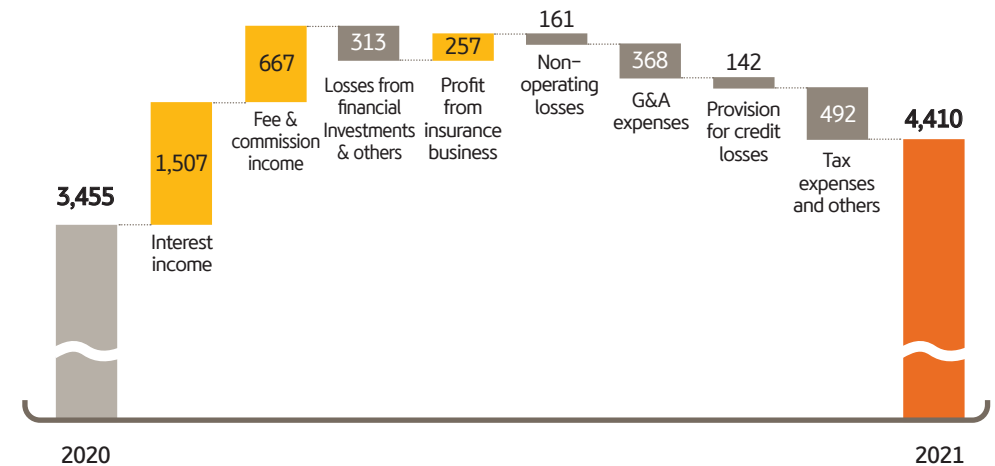
1. The consolidated financial information of KB Financial Group Inc. (the “Group”) presented herein is based on the Korean International Financial Reporting Standards(K-IFRS). It is currently being audited by the Group’s independent auditor, and accordingly, is subject to change.
2. From 2018, for better peer comparison purpose, the Group reclassified certain interest income out of Net Gain/Loss on Financial Assets at FVPL under Other Operating Profit to Interest Income under Net Interest Income. Note that beginning from the financial results for 2017 contained herein have been restated retrospectively.
3. As KB Insurance and KB Capital became wholly-owned subsidiaries of the Group as of July 7, 2017, the financial results of KB Insurance and KB Capital have been fully consolidated in the Group’s financial statements since 3Q17.
4. As Prudential Life Insurance became wholly-owned subsidiary of the Group as of August 31, 2020, the financial results have been fully consolidated in the Group’s financial statements since September, 2020.
5. From 3Q21, the Group applied accounting policy in accordance the International Financial Reporting Interpretation Committee(IFRIC) agenda decision over K-IFRS No.1019(Employee benefits). However, please note that the financial information for the past period contained herein has not been restated retrospectively.
6. Total may not sum due to rounding.

# 2021 Financial Highlights \_ Overview

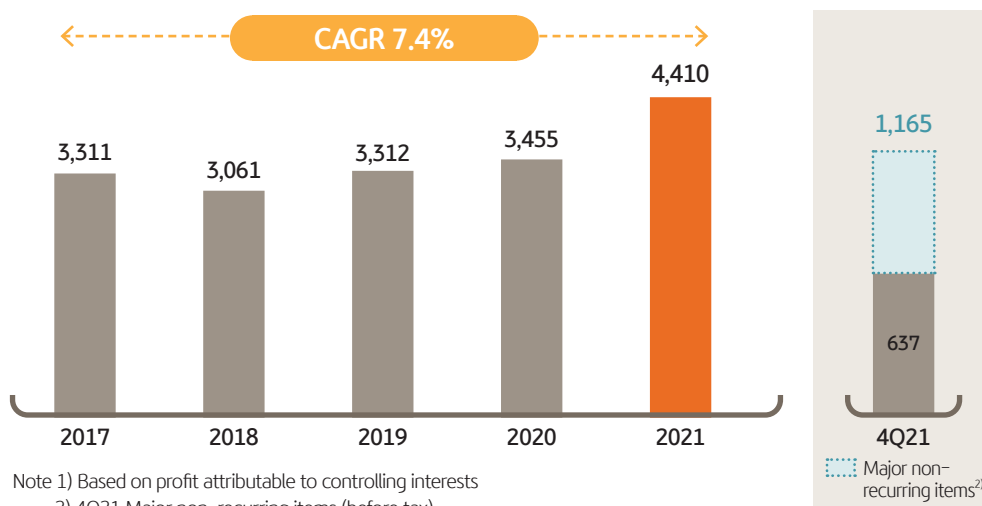
## Group Profitability Overview

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Net Interest Income	11,229.6	9,722.3	15.5	2,974.2	2,854.3	4.2
Net Fee & Commission Income	3,625.6	2,958.9	22.5	881.7	911.3	-3.2
Other Operating Profit	-371.6	-188.6	N.A.	-234.4	-113.8	N.A.
Gross Operating Income	14,483.6	12,492.6	15.9	3,621.5	3,651.8	-0.8
G&A Expenses	7,200.9	6,833.2	5.4	2,143.4	1,664.9	28.7
Provision for Credit Losses	1,185.1	1,043.4	13.6	588.6	199.4	195.2
Net Operating Profit	6,097.6	4,616.0	32.1	889.5	1,787.5	-50.2
Net Non-Operating Profit	-16.0	145.6	N.A.	-44.3	-4.5	N.A.
Profit for the Period	4,384.4	3,502.3	25.2	586.1	1,305.7	-55.1
Profit attributable to controlling interests	4,409.6	3,455.2	27.6	637.2	1,298.1	-50.9

## Group Net Profit Analysis (bn won)



## Group Net Profit Trend<sup>1)</sup> (bn won)

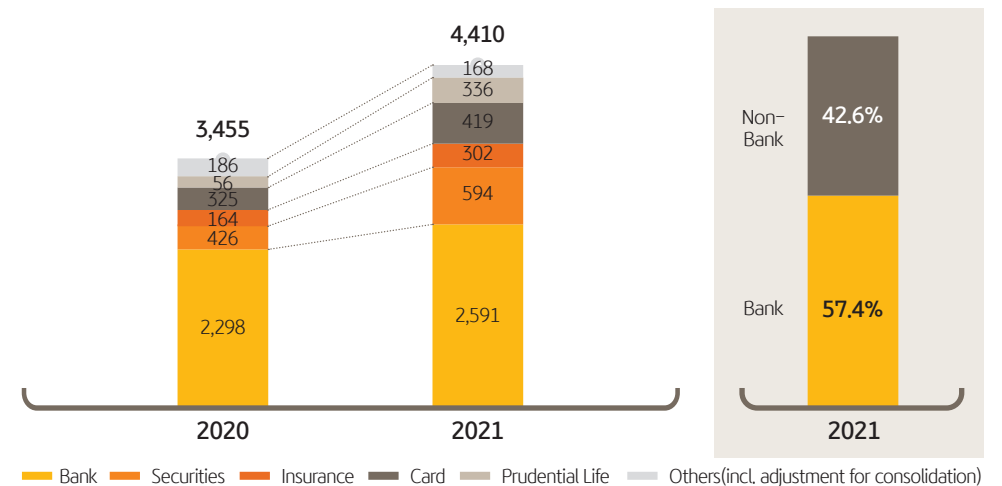


Note 1) Based on profit attributable to controlling interests

2) 4Q21 Major non-recurring items (before tax)

ERP costs W262bn, additional provisioning related to FLC and COVID19 uncertainties W264bn, additional provisioning of overseas subsidiary W82bn, provisioning related to credit card scoring mode adjustment W34bn, provisioning related to PEFs sold by KB Securities W30bn, etc.

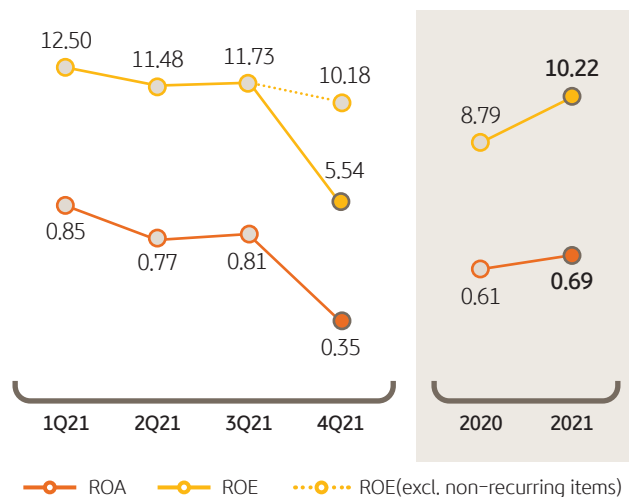
## Net Profit by Subsidiaries<sup>1)</sup> & Non-Bank Contribution (bn won)



Note 1) Based on each subsidiary's profit attributable to controlling interests

# 2021 Financial Highlights \_ Key Financial Indicators (1)

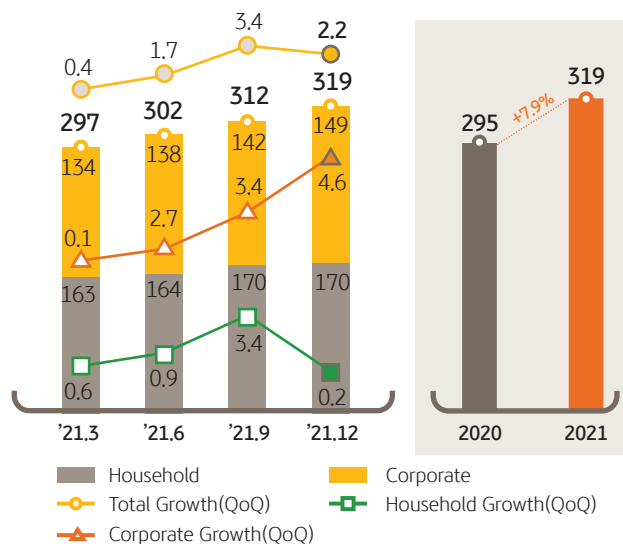
## Group Profitability (%)



### Enhanced profitability & earnings fundamental

- Group ROA and ROE for 2021 recorded 0.69% and 10.22% respectively, demonstrating much enhanced earnings power
- When disregarding one-off items such as ERP costs and preemptive provisioning, ROE for 4Q21 recorded 10.18%
- Group's earnings fundamental leveled up once again derived by increasing core earnings & diversified business portfolio
- \* ROE: Based on Return on Common Equity, which represents profitability of common equity

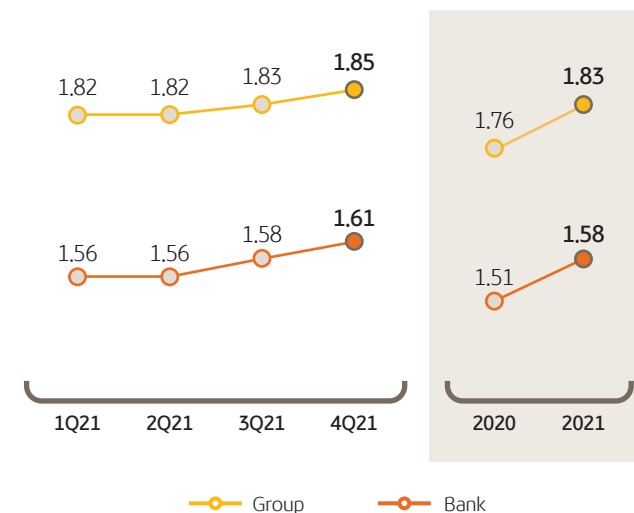
## Loans in Won Growth (tn won, %)



### Continued solid growth momentum

- Loans in won of the bank continued quality growth accounting up to W319tn, up by 7.9% YTD
- 4Q21 kept growth momentum, growing 2.2% QoQ, mainly driven by corporate loans
- Household achieved proper level of 5.1% YTD growth attributable to Jeonse loans, yet slowed down in 4Q due to regulatory impacts
- Corporate loans increased 11.2% YTD and 2.6% QoQ led by modest growth of SME loans, and recovery of loan demand from Large Corp.

## NIM (%)

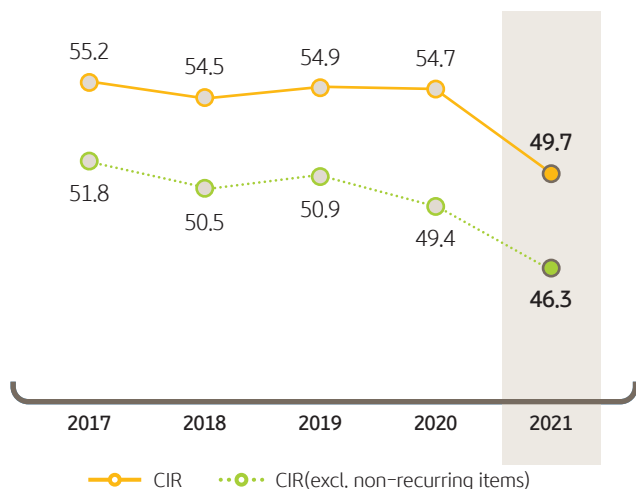


### Continued NIM expansion with rising rates & favorable funding conditions

- 4Q21 Group NIM and Bank NIM marked 1.85% and 1.61%, up 2bp and 3bp respectively, recovering for 2 consecutive quarters
- Group NIM and Bank NIM improved by 7bps YoY, mainly attributable to rising rates and favorable funding conditions
- NIM increase and growth of earnings fundamental expected to continue on the back of rising rates and relieved competition in household sector

# 2021 Financial Highlights – Key Financial Indicators (2)

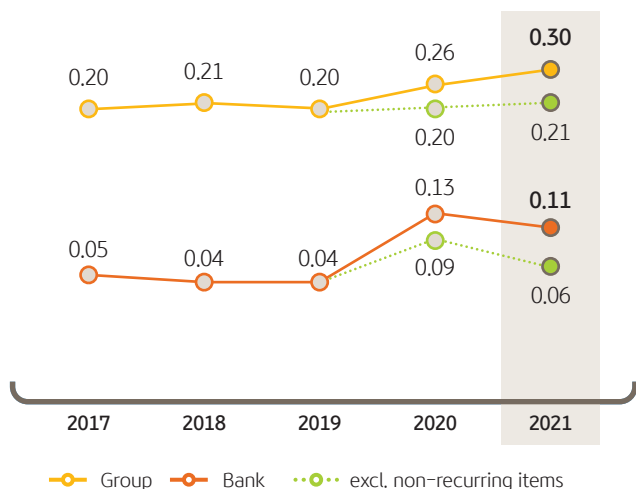
## Group Cost Efficiency(CIR) (%)



### Visible improvement in cost efficiency

- 2021 CIR recorded 49.7%, remarkable improvement of 5.0%p compared to 2020 highlighted by the growth of core earnings and group wide cost control efforts
- CIR on recurring basis marked 46.3%, starting to approach mid 40% level
- Continue investments in future growth engine, yet also pursue further Group wide and enhanced efficiency

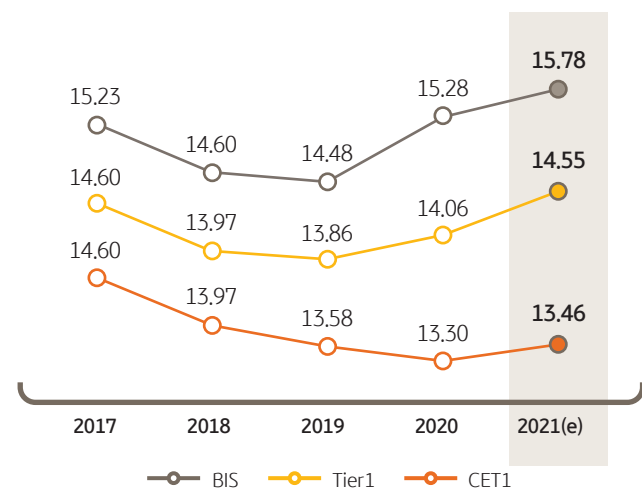
## Credit Cost Ratio(CCR) (%)



### Proven industry-leading risk management competency

- 2021 Group CCR slightly increased YTD recording 0.30%, mainly due to FLC application and preemptive provisioning against COVID19 uncertainties in 4Q
- Group CCR excluding non-recurring items marked 0.21%, sustaining around 20bps of stable level for recent 5 consecutive years proving Group's industry-leading risk management competency
- Continue preemptive and conservative risk management considering interest rate-up cycle and impending COVID19 forbearance program termination

## Group BIS Ratio (Basel III, %)



### Secured industry's highest level of capital adequacy

- 2021 Group BIS and CET1 ratios are expected to mark 15.78% and 13.46%, respectively
- Despite increased RWA and dividend, Group BIS ratio inched up 50bp from 2020 maintaining the highest level of capital adequacy in the industry backed by CET1 based capital strength and strategic management of capital
- Bank BIS and CET1 ratios are expected to mark 17.46% and 14.68%, respectively

# II. Key Takeaways \_ 2022 Challenges & KB's Countermeasures

## 2022 Challenges



### Concerns over Non-interest Income Business

- Changes in investment trends
- Equity market slowdown & money move



### Possible Asset Quality Deterioration

- Interest rate up-cycle
- Termination of COVID-19 forbearance



### Intensifying Platform Competition

- Platforms leading the market
- Big blur with bigtechs & Fintechs



### Full-Fledged My Data Competition

- Data move, data economy
- Market dominance & differentiated contents

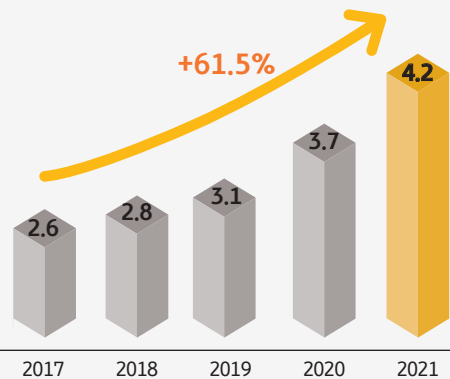


## Strategic Action to Strengthen Non-interest Income Biz.



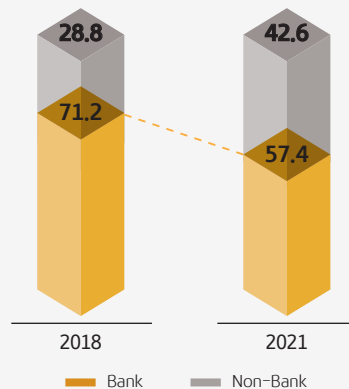
## Industry-leading & Proven Risk Management

### Non-interest Earnings Power (trn won)

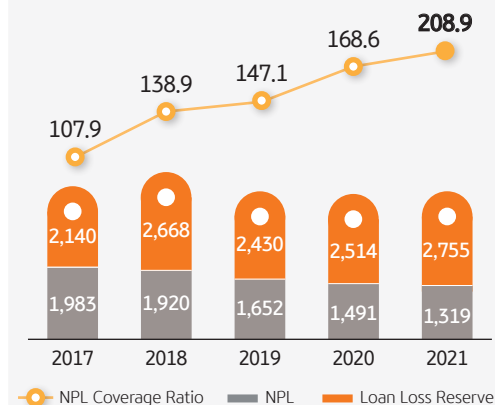


Note) Based on non-interest income excluding credit guarantee and deposit insurance fees

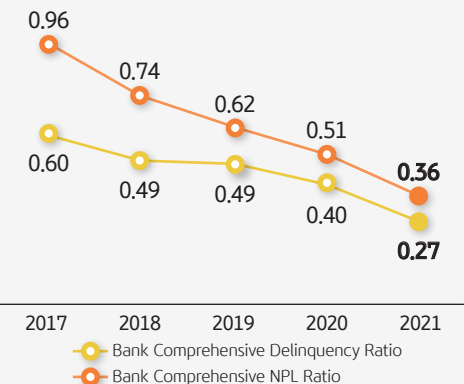
### Net Profit Contribution of Non-Bank (%)



### NPL Coverage Ratio (% , bn won)



### Comprehensive Delinquency & NPL Ratios (%)



### WM

- Enhance ETF/alternative investments and global investment sourcing capacity
- Differentiate HNW asset mgmt. by advancing each areas of channel, product and service
- Advance non-face-to-face asset mgmt. service utilizing My Data resources

### Capital Markets

- Advance profitability management by diversifying revenue sources and improve treasury book management capabilities
- Enhance OTC derivatives solutions to enlarge customer channel

### Measures against interest rate up-cycle

- Define high-risky sectors of multi-borrowers and tighten monitoring
- Examine credit risk of high exposure borrowers and conduct stress test
- All-time monitoring on marginal and potential insolvent firms

### CIB

- Expand investments for sustainable growth such as ESG and Green New Deal
- Strengthen ECM and M&A market position thru. cooperation with subsidiaries
- Extend Global IB, Investment IB and new-growth biz.

### Insurance

- Extend revenue sources by advancing CPC(customer-product-channel) operation
- Increase high-yield investments such as alternative investments, equity and structured finance
- Expand M/S of value-oriented target products in preparation for IFRS17

### Credit actions under post/with COVID-19

- Tighten credit review over vulnerable sectors and issue industries
- Support soft landing of firms under COVID-19 forbearance program
- Execute proper rebalancing based on semi-annual intensive examination on potential NPLs

# II. Key Takeaways \_ 2022 Challenges & KB's Countermeasures

## 2022 Challenges



### Concerns over Non-interest Income Business

- Changes in investment trends
- Equity market slowdown & money move



### Possible Asset Quality Deterioration

- Interest rate up-cycle
- Termination of COVID-19 forbearance



### Intensifying Platform Competition

- Platforms leading the market
- Big blur with bigtechs & fintechs



### Full-Fledged My Data Competition

- Data move, data economy
- Market dominance & differentiated contents

## Secure Top-tier Digital Platform Edge

Provide hyper-personalized & optimized products & services thru. seamless connections between on and off channels

Group platform navigator, proven convenience and security by attracting 9.5 million users

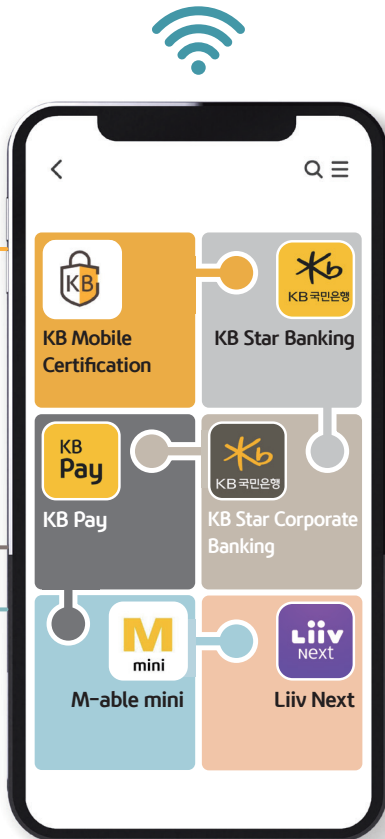
### Portal to Platforms

Fully equipped with payment competitiveness of convenience, expandability and open payas well as financial/non-financial services

### Total Digital Payment

Proactively respond to investment trend changes and expand customer base

### MTS for MZ generation & trading beginners



Group total asset mgmt. platform with advanced functions to connect core services of subsidiaries

### Group Super App.

Providing corporate management tools & non-financial contents as well as banking services

### Corporate banking platform

Expand future customer base targeting coverage for younger generation

### financial platform for Z generation

## Set First Advantage in My Data Competition



- Set market leadership on the back of financial expertise
- Differentiated & hyper-personalized asset mgmt. services
- Establish integrated customer-profiling system and enhance connectivity between platforms at the Group level

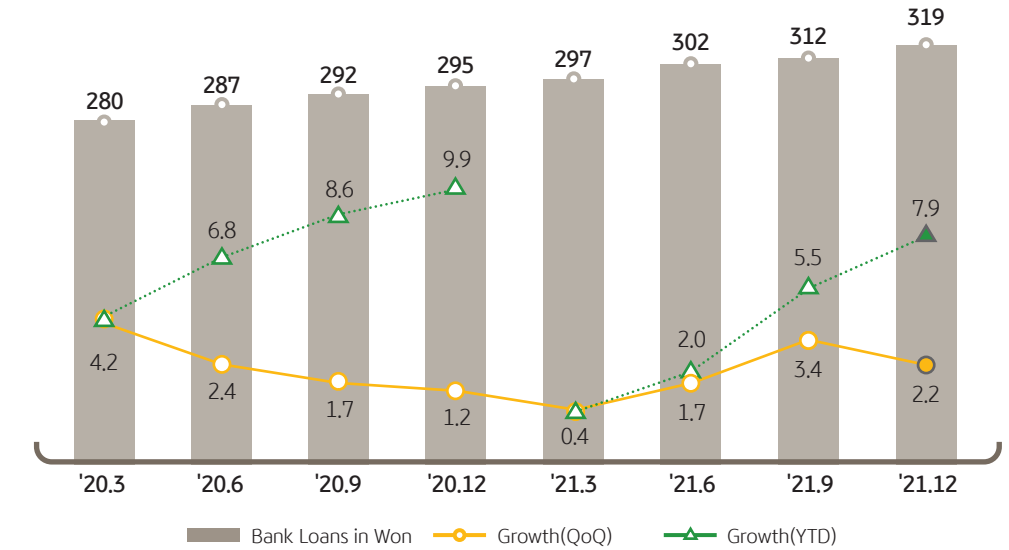
Asset Mgmt. Service	<b>Bank</b> Group comprehensive asset management service based on omni-channels <ul style="list-style-type: none"> <li>• Senior specialized PFM</li> <li>• O2O link service</li> </ul>	<b>Securities</b> Investment-specialized PFM based on financial investment database <ul style="list-style-type: none"> <li>• Diagnosis on investment products</li> <li>• Diverse investment contents</li> </ul>	<b>Card</b> Close-up on life benefits and financial information service <ul style="list-style-type: none"> <li>• Daily notice service about asset changes</li> <li>• Recommend products at open architecture</li> </ul>
	<b>Insurance</b> Digital Life Coach utilizing 'Finance + Health' convergence data <ul style="list-style-type: none"> <li>• Future health simulator</li> <li>• Health stress test</li> </ul>	<b>Capital</b> Comprehensive auto financing & life style platform <ul style="list-style-type: none"> <li>• Automobile asset &amp; driving behavior analysis</li> <li>• AI-notice of optimal timing of used car sales</li> </ul>	My Data 

# Financial Analysis - Net Interest Income

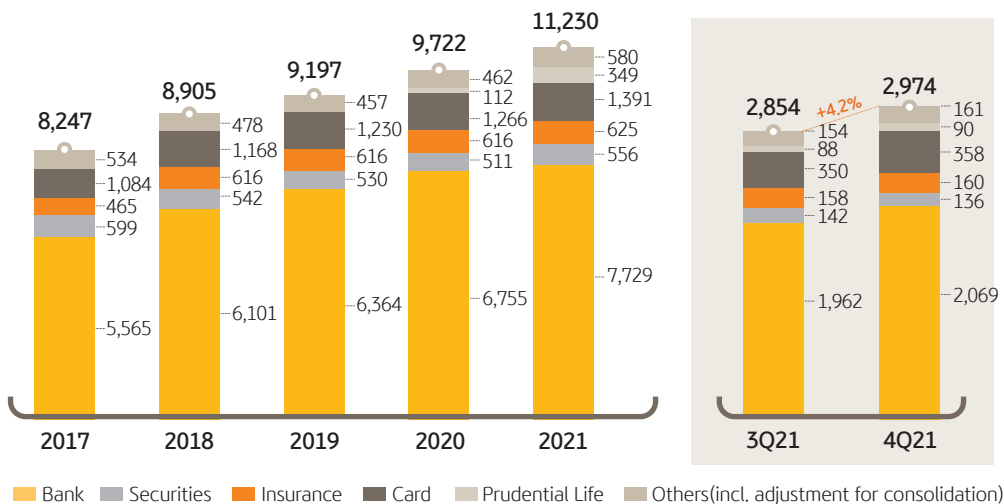
## Group Net Interest Income

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Interest Income	15,210.9	14,485.7	5.0	4,074.2	3,824.0	6.5
Loans	12,760.0	12,196.6	4.6	3,418.3	3,210.0	6.5
Financial Investments	2,129.8	1,994.5	6.8	561.9	537.5	4.5
Others	321.1	294.6	9.0	94.0	76.5	22.9
Interest Expense	3,981.3	4,763.4	-16.4	1,100.0	969.7	13.4
Deposits	2,218.6	2,916.8	-23.9	616.3	531.9	15.9
Debts & Debentures	1,680.1	1,759.3	-4.5	458.7	417.2	9.9
Others	82.6	87.3	-5.4	25.0	20.6	21.4
Net Interest Income	11,229.6	9,722.3	15.5	2,974.2	2,854.3	4.2

## Loan Growth (tn won, %)

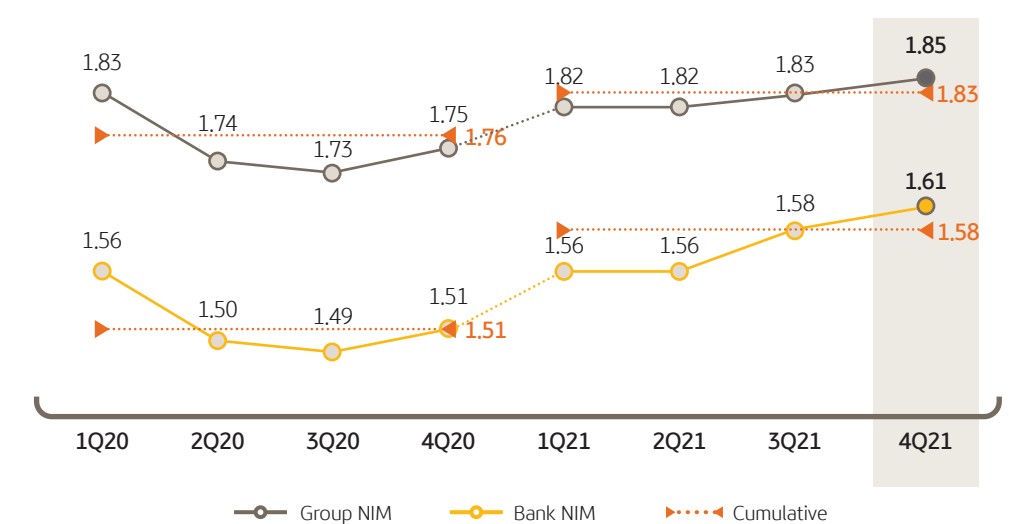


## Net Interest Income (bn won)



Note) Based on each subsidiary's Net Interest Income on the financial statements for group reporting

## NIM (%)



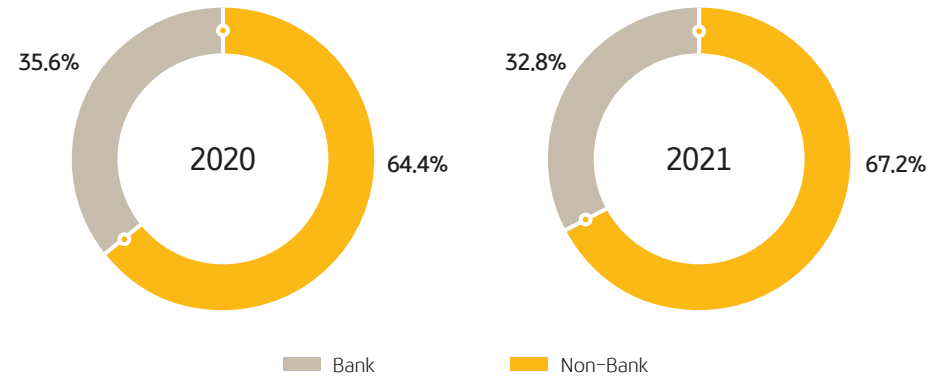


# Financial Analysis \_ Net Non-Interest Income

## Group Net Non-Interest Income

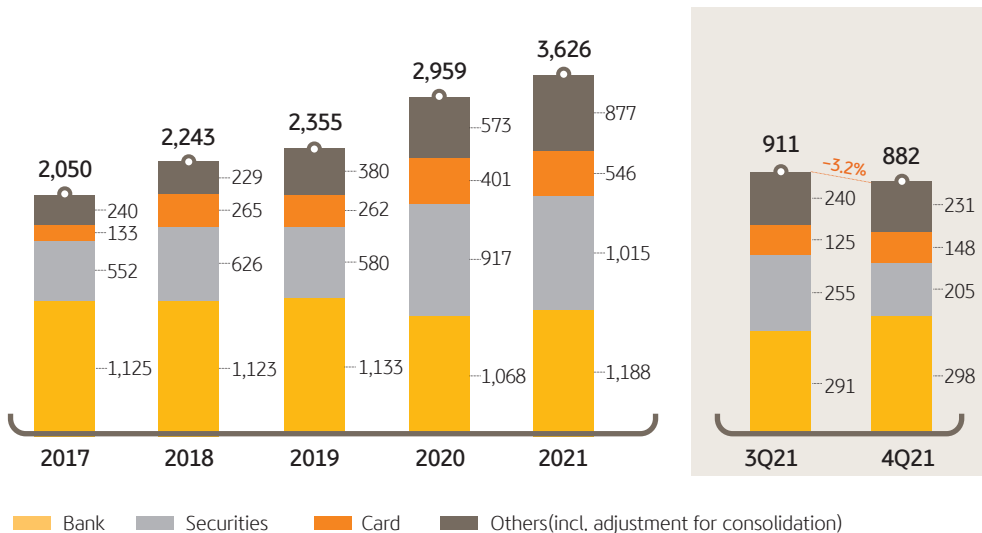
bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Net Fee & Commission Income	3,625.6	2,958.9	22.5	881.7	911.3	-3.2
Credit Card Fees	695.2	529.6	31.3	188.1	162.1	16.0
Trusts	586.9	486.4	20.7	135.1	143.4	-5.8
Agent Activity Fees (Incl. Bancassurance)	205.2	196.5	4.4	45.9	54.3	-15.5
Represent Securities (Incl. ITC Products)	174.7	172.1	1.5	35.6	44.3	-19.6
Banking Activity Fees	178.4	189.1	-5.7	44.7	43.9	1.8
Securities Business	881.4	793.3	11.1	176.6	224.9	-21.5
Others	903.8	591.9	52.7	255.7	238.4	7.3
Other Operating Income	-371.6	-188.6	N.A.	-234.4	-113.8	N.A.
Net Non-Interest Income	3,254.0	2,770.3	17.5	647.3	797.5	-18.8

## Fee Income Contribution



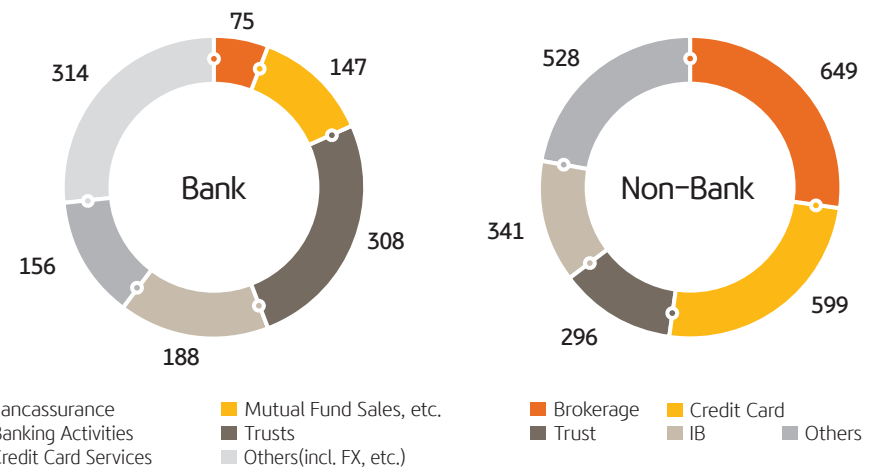
Note) Based on simple arithmetic sum of each subsidiary's Net Fee & Commission Income on the financial statements for group reporting

## Net Fee & Commission Income (bn won)



Note) Based on each subsidiary's Net Fee & Commission Income on the financial statements for group reporting

## Composition of Fee Income (Cumulative, bn won)



Note) Based on simple arithmetic sum of each subsidiary's Net Fee & Commission Income on the financial statements for group reporting

# Financial Analysis – G&A Expenses & Provision for Credit Losses

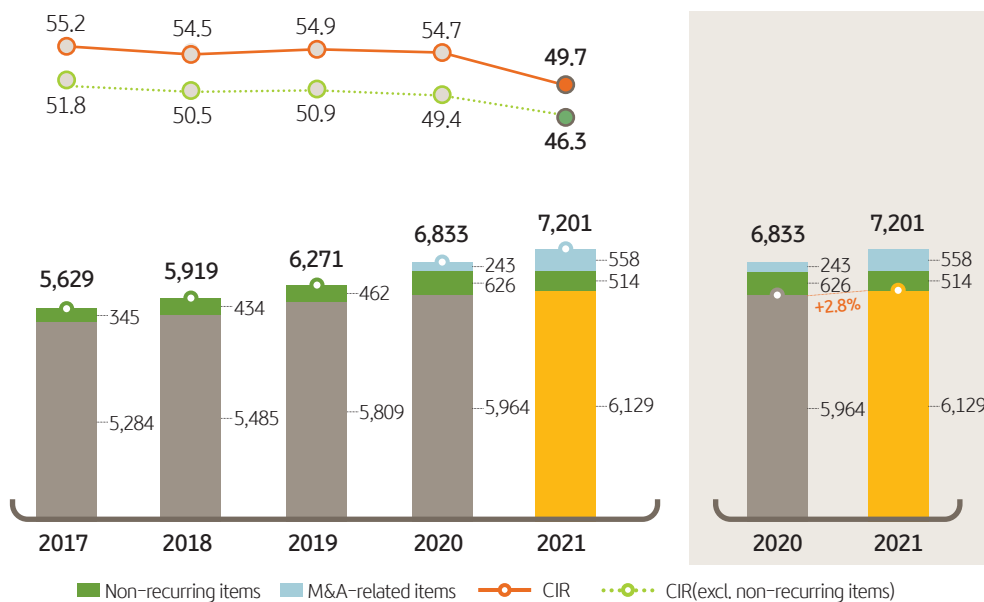
## Group G&A Expenses

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Employee Benefits	4,635.1	4,343.2	6.7	1,382.5	1,064.6	29.9
Depreciation & Amortization	850.6	874.9	-2.8	229.5	213.8	7.3
Administrative Expenses	1,475.2	1,381.0	6.8	471.9	334.5	41.1
Others	240.0	234.1	2.5	59.5	52.0	14.4
G&A Expenses	7,200.9	6,833.2	5.4	2,143.4	1,664.9	28.7

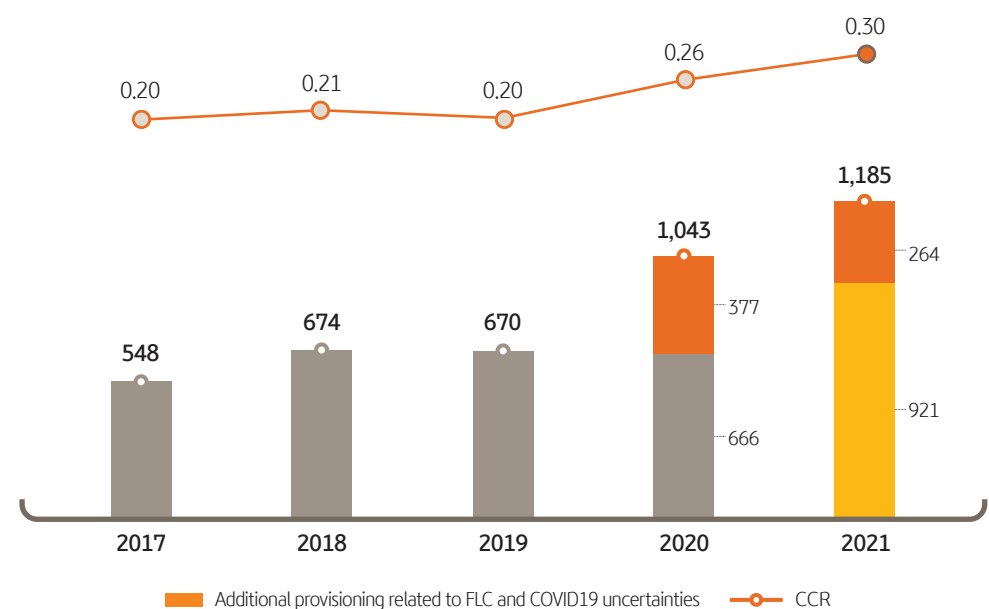
## Group Provision for Credit Losses

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Provision for Loan Losses	1,121.8	967.2	16.0	542.0	198.0	173.7
Provision for Guarantees	57.5	-13.6	N.A.	9.0	4.5	100.0
Provision for Unused Commitments	6.6	89.5	-92.6	39.1	-3.1	N.A.
Provision for Financial Guarantee Liabilities	-0.8	0.3	N.A.	-1.5	-	N.A.
Provision for Credit Losses	1,185.1	1,043.4	13.6	588.6	199.4	195.2

## G&A Expenses & CIR (bn won, %)



## Provision for Credit Losses & CCR (bn won, %)



Note) Non-recurring items: ERP, Digitalization costs, etc.

M&A-related items: Financial consolidation effect in relation to the acquisition of, Prudential Life Insurance, Prasac, Bank Bukopin, etc.

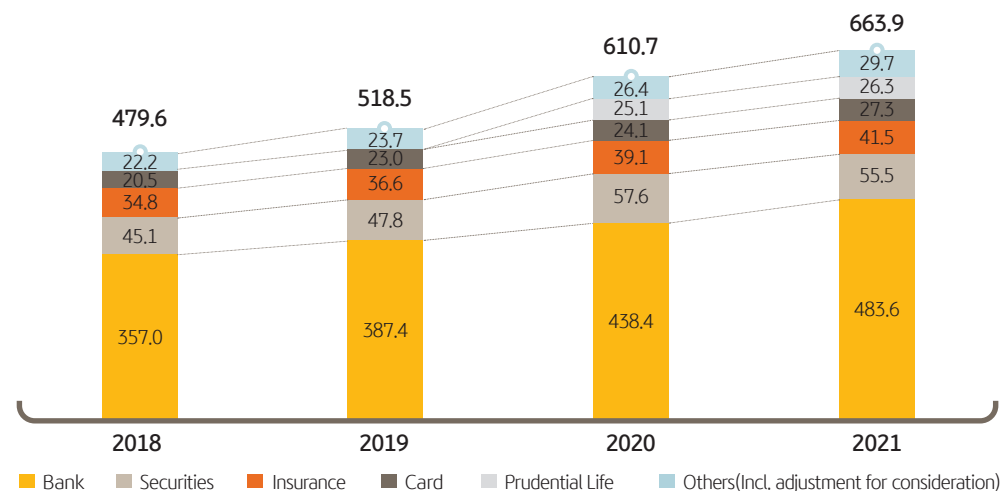
# Financial Analysis \_ Financial Position Overview

## Group Financial Position

tn won, %	2021.12	2021.9	QoQ	2020.12	YTD
<b>Assets</b>	<b>663.9</b>	650.5	2.1	610.7	8.7
Cash & Due from Financial Institutions	31.0	27.8	11.4	25.6	21.1
FVTPL Assets	66.0	62.1	6.3	61.0	8.1
Financial Investments	104.8	104.7	0.2	98.7	6.2
Loans	417.9	402.6	3.8	377.2	10.8
Property & Equipment	8.2	8.2	-0.4	8.2	0.0
Other Assets	36.0	45.1	-20.3	40.0	-10.1
<b>Liabilities</b>	<b>615.6</b>	602.8	2.1	567.3	8.5
FVTPL Liabilities	12.1	12.7	-5.1	11.8	2.4
Deposits	372.0	357.3	4.1	338.6	9.9
Debts	56.9	52.7	8.1	49.8	14.2
Debentures	67.4	67.2	0.3	62.8	7.4
Other Liabilities	107.1	112.9	-5.1	104.3	2.7
<b>Shareholder's Equity</b>	<b>48.3</b>	47.7	1.3	43.4	11.4
Share Capital	2.1	2.1	0.0	2.1	0.0
Hybrid Securities	2.8	2.6	10.4	1.7	67.3
Capital Surplus	16.9	16.9	0.0	16.7	1.3
Accumulated Other Comprehensive Income	1.1	1.4	-27.2	0.6	72.3
Retained Earnings	25.7	25.1	2.4	22.5	14.0
Treasury Shares	-1.1	-1.1	N.A.	-1.1	N.A.
Non-Controlling Interests	0.8	0.7	19.9	0.9	-2.9
<b>Group Total Assets<sup>1)</sup></b>	<b>1,121.2</b>	1,082.1	3.6	992.5	13.0
AUM	457.3	431.6	6.0	381.8	19.8

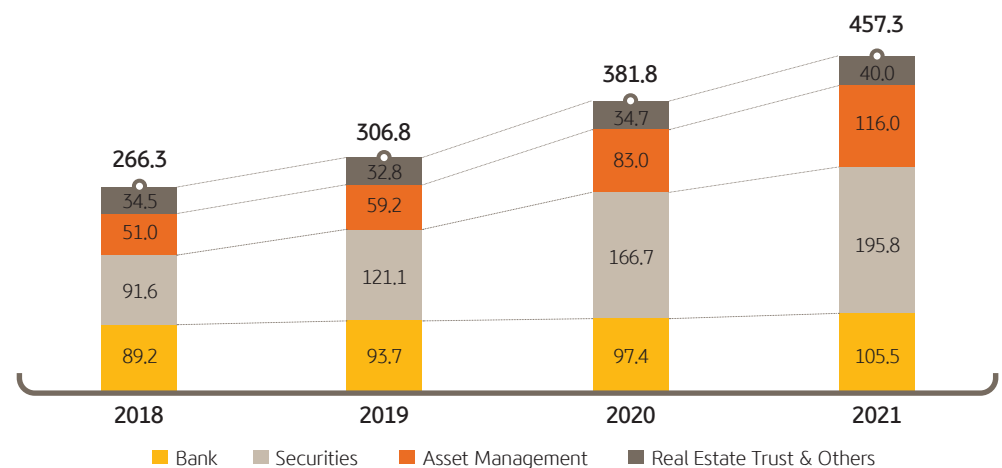
Note 1) Based on simple arithmetic sum of each subsidiary's total assets on the financial statement for group reporting and AUM

## Group Assets (tn won)



Note) Based on each subsidiary's total assets on the financial statements for group reporting

## Group AUM (tn won)

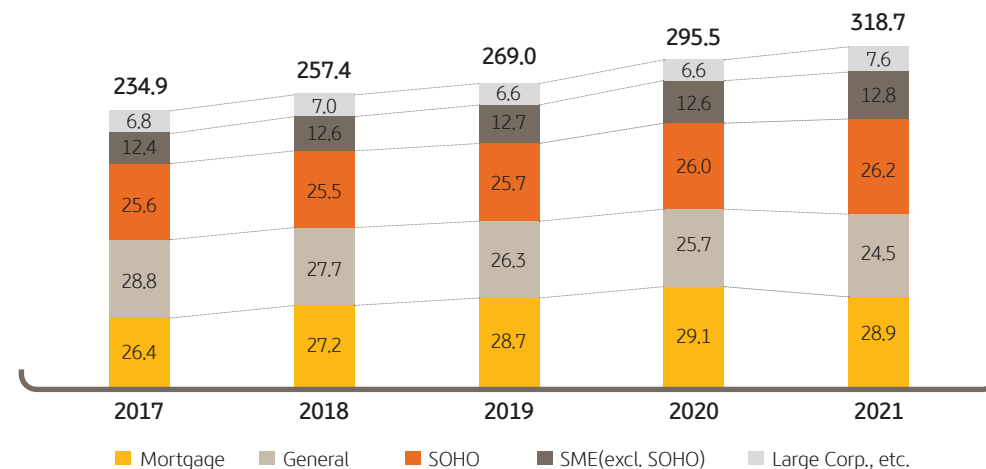


# Financial Analysis \_ Assets & Liabilities

## Bank Loans in Won

tn won, %	2021.12	2021.9	QoQ	2020.12	YTD
Household	170.1	169.8	0.2	161.9	5.1
Mortgage	92.2	90.9	1.3	86.0	7.1
General	77.9	78.9	-1.3	75.9	2.6
[Home Equity]	30.5	30.9	-1.3	30.5	0.0
Corporate	148.6	142.0	4.6	133.6	11.2
SME	124.5	121.4	2.6	114.1	9.1
[SOHO]	83.6	81.6	2.5	76.8	8.9
Large Corp, etc.	24.1	20.6	17.0	19.5	23.6
<b>Total</b>	<b>318.7</b>	<b>311.8</b>	<b>2.2</b>	<b>295.5</b>	<b>7.9</b>

## Loan Composition (tn won, %)



## Bank Deposits & Debentures in Won

tn won, %	2021.12	2021.9	QoQ	2020.12	YTD
Deposits	328.4	317.9	3.3	302.5	8.6
Core Deposits	174.2	170.3	2.3	155.9	11.7
Time & Savings	150.1	143.1	4.9	144.2	4.1
[Time Deposits]	137.9	130.8	5.4	131.2	5.1
CD, RP, etc.	4.1	4.5	-8.9	2.4	70.8
Debentures	19.4	19.8	2.0	19.2	1.0
<b>Total</b>	<b>347.8</b>	<b>337.7</b>	<b>3.0</b>	<b>321.7</b>	<b>8.1</b>

## Card Assets

tn won, %	2021.12	2021.9	QoQ	2020.12	YTD
Credit Card	20.7	19.6	5.6	18.7	10.7
Credit Sales	13.7	12.6	8.7	12.0	14.2
[Installments]	5.9	5.5	7.3	5.4	9.3
Card Loans	5.8	5.9	-1.7	5.6	3.6
Cash Advance	1.2	1.1	9.1	1.1	9.1
Installment Financing, etc.	4.5	4.3	4.7	4.2	7.1
<b>Total</b>	<b>25.2</b>	<b>23.9</b>	<b>5.4</b>	<b>22.9</b>	<b>10.0</b>

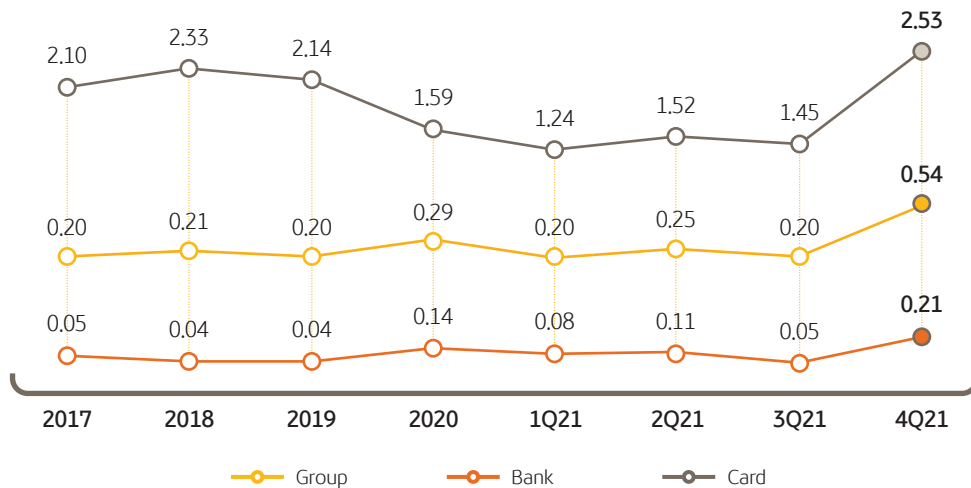
# IV. Asset Quality - Group Overview

## Group Asset Quality

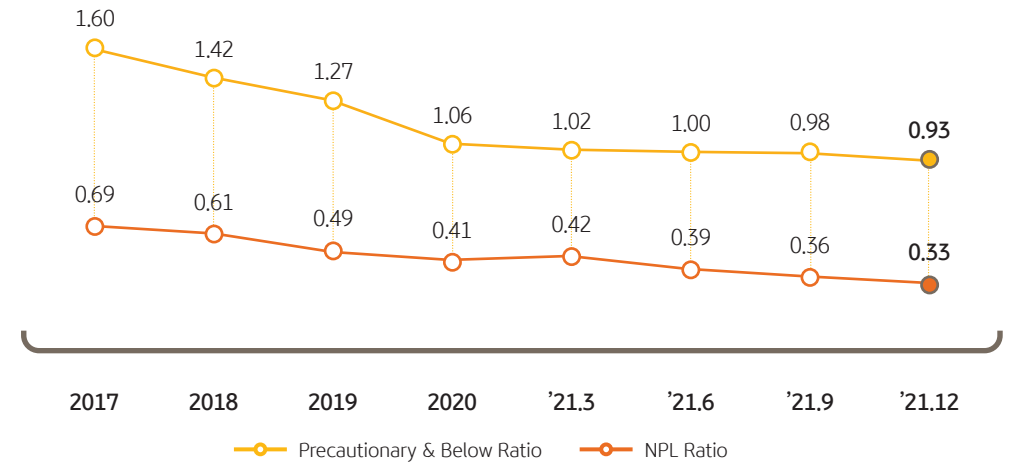
bn won, %	2021.12	2021.9	QoQ	2020.12	YTD
Total Loans for NPL Classification	400,786.2	390,803.3	2.6	366,427.8	9.4
Precautionary	2,391.4	2,405.0	-0.6	2,379.2	0.5
Substandard	584.4	650.4	-10.1	653.5	-10.6
Doubtful	482.6	505.1	-4.5	557.1	-13.4
Estimated Loss	252.0	267.4	-5.8	280.4	-10.1
Substandard & Below Loans(NPL)(A)	1,319.0	1,422.9	-7.3	1,491.0	-11.5
NPL Ratio	0.33%	0.36%	-0.03%p	0.41%	-0.08%p
Loan Loss Reserves(B)	2,755.2	2,529.6	8.9	2,513.6	9.6
NPL Coverage Ratio I (B/A)	208.9%	177.8%	31.1%p	168.6%	40.3%p
Reserves for Credit Losses (C)	2,822.7	2,900.4	-2.7	2,643.1	6.8
NPL Coverage Ratio II [(B+C)/A]	422.9%	381.6%	41.3%p	345.9%	77.0%p

(Note) Based on simple arithmetic sum of each subsidiary's figures (excl. overseas local subsidiaries, overseas equity investments, SPCs for consolidation, etc.).

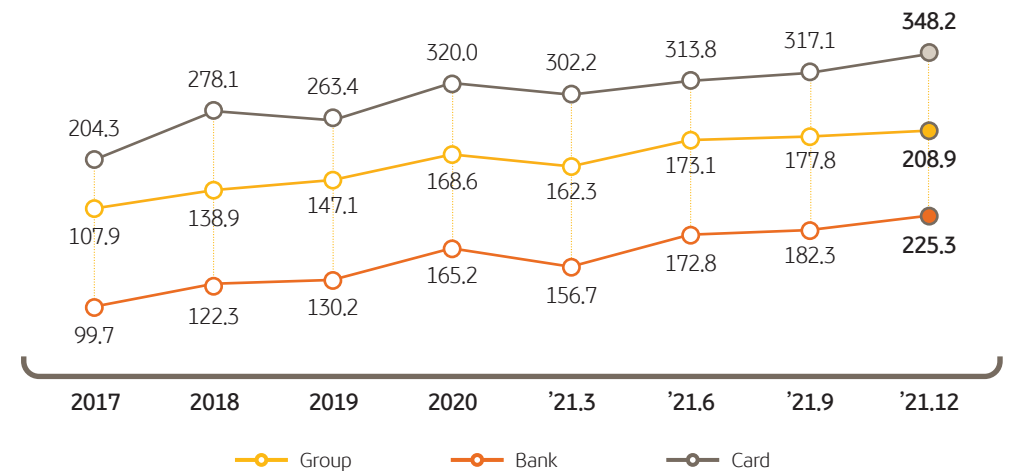
## Credit Cost Ratio (%)



## Precautionary & Below Ratio / NPL Ratio (%)



## NPL Coverage Ratio I (%)



# IV. Asset Quality \_ Bank & Card

## Bank Asset Quality

bn won, %	2021.12	2021.9	QoQ	2020.12	YTD
Total Loans for NPL Classification	343,459.7	335,327.1	2.4	315,280.9	8.9
Precautionary	1,101.6	1,074.8	2.5	1,019.5	8.1
Substandard	429.9	489.6	-12.2	498.2	-13.7
Doubtful	169.9	201.0	-15.5	270.1	-37.1
Estimated Loss	98.7	96.8	2.0	103.7	-4.8
NPL Ratio	0.20%	0.23%	-0.03%p	0.28%	-0.08%p
NPL Coverage Ratio	225.3%	182.3%	43.0%p	165.2%	60.1%p

Note) Based on separate financial statements

## Card Asset Quality

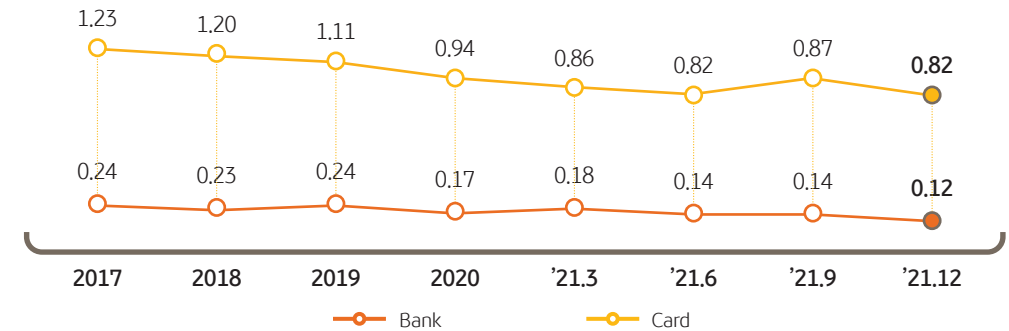
bn won, %	2021.12	2021.9	QoQ	2020.12	YTD
Total Loans for NPL Classification	25,180.7	23,910.6	5.3	22,861.3	10.1
Precautionary	921.5	930.3	-0.9	846.8	8.8
Substandard	4.0	3.9	2.6	3.7	8.1
Doubtful	174.0	170.7	1.9	162.1	7.3
Estimated Loss	62.7	65.4	-4.1	70.3	-10.8
NPL Ratio	0.96%	1.00%	-0.04%p	1.03%	-0.07%p
NPL Coverage Ratio	348.2%	317.1%	31.1%p	320.0%	28.2%p

Note) Based on separate financial statements

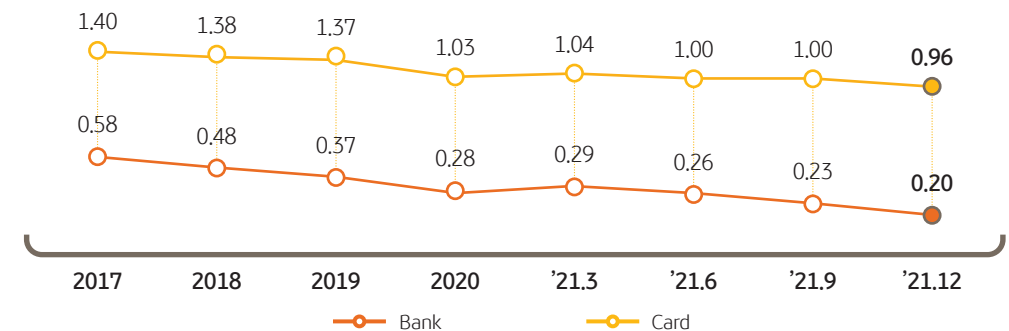
## Provision for Loan Losses

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Bank	364.6	390.1	-6.5	176.5	37.4	371.9
Household	123.1	257.4	-52.2	52.0	14.4	261.1
Corporate	241.5	132.7	82.0	124.5	23.0	441.3
Card	404.4	362.2	11.7	157.4	87.3	80.4

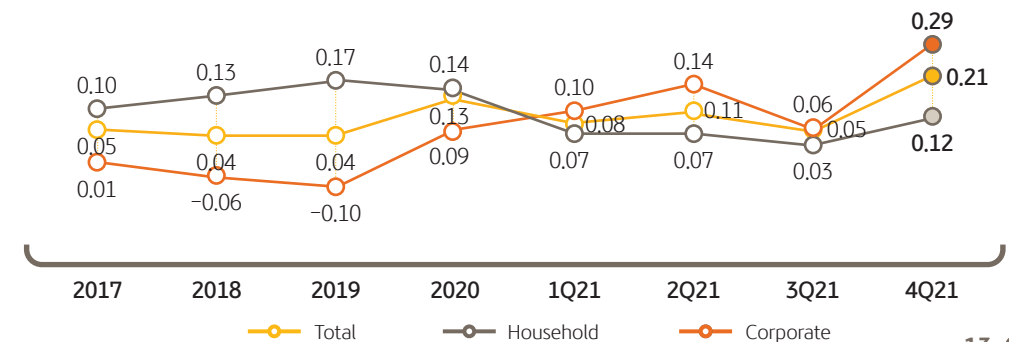
## Delinquency Ratio (%)



## NPL Ratio (%)



## Bank Credit Cost Ratio (%)



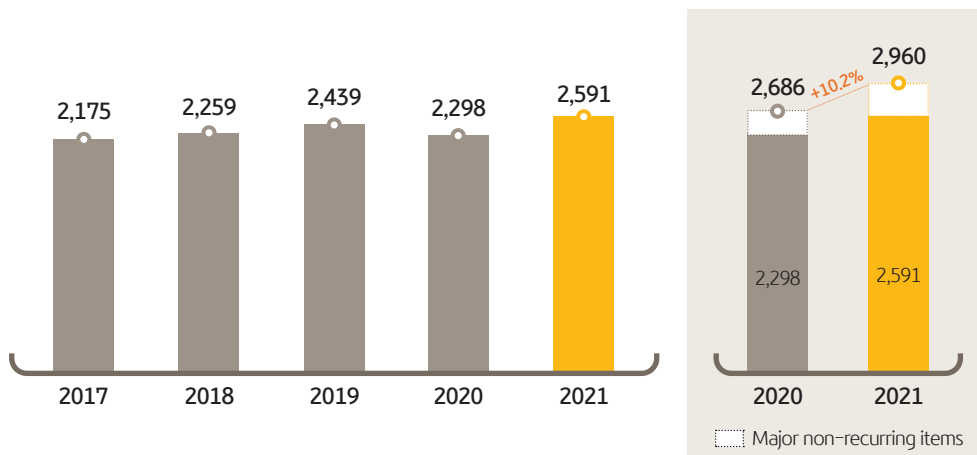
# V. Financial Highlights of Major Subsidiaries \_ KB Kookmin Bank

## Profitability Overview<sup>1)</sup>

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Net Interest Income	7,728.5	6,754.8	14.4	2,069.1	1,962.2	5.4
Net Fee & Commission Income	1,187.9	1,067.9	11.2	298.5	291.3	2.5
Other Operating Profit	-476.9	14.0	N.A.	-145.3	-152.2	N.A.
Gross Operating Income	8,439.5	7,836.7	7.7	2,222.3	2,101.3	5.8
G&A Expenses	4,402.7	4,201.3	4.8	1,383.2	1,007.4	37.3
Provision for Credit Losses	522.8	484.3	7.9	333.5	61.9	438.8
Net Operating Profit	3,514.0	3,151.1	11.5	505.6	1,032.0	-51.0
Net Non-Operating Profit	-22.4	-19.3	N.A.	-19.7	-1.6	N.A.
Profit for the Period <sup>2)</sup>	2,590.8	2,298.2	12.7	390.5	777.7	-49.8

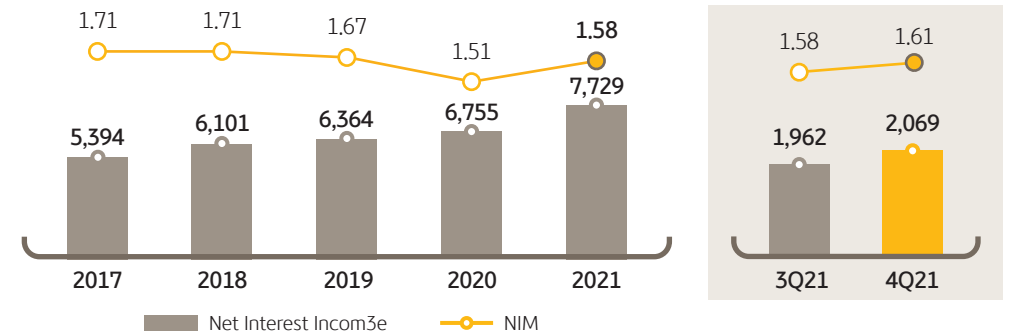
Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

## Net Profit (bn won)

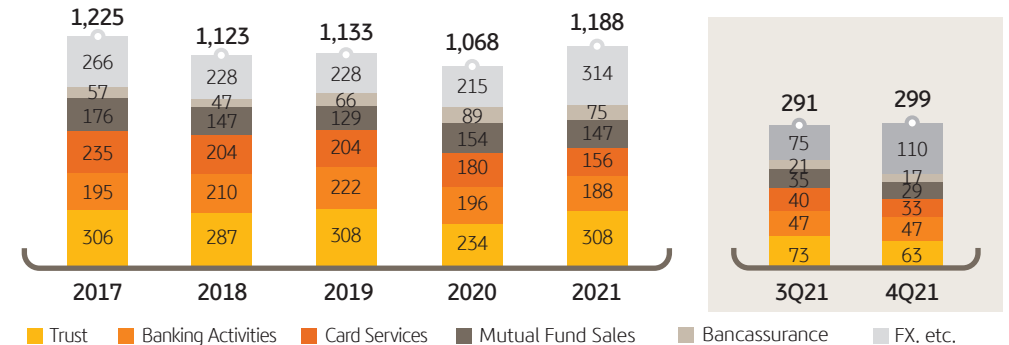


Note) Major non-recurring items (after tax)  
 2020: ERP(W219bn), additional provisioning related to FLC and COVID19 uncertainties(W210bn), etc.  
 2021: ERP(W184bn), additional provisioning related to FLC and COVID19 uncertainties(W162bn), provisioning related to overseas subsidiary(W60bn), etc.

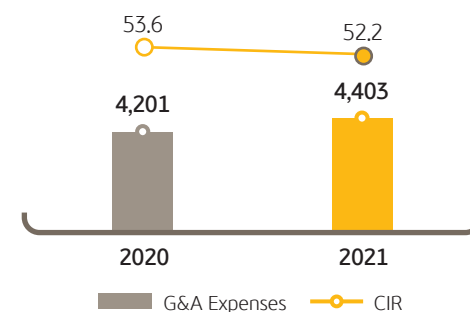
## Net Interest Income & NIM (bn won, %)



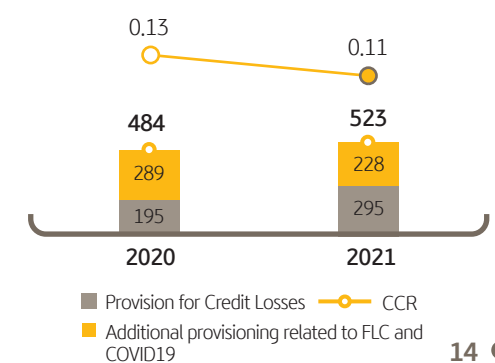
## Net Fee & Commission Income (bn won)



## CIR (bn won, %)



## CCR (bn won, %)



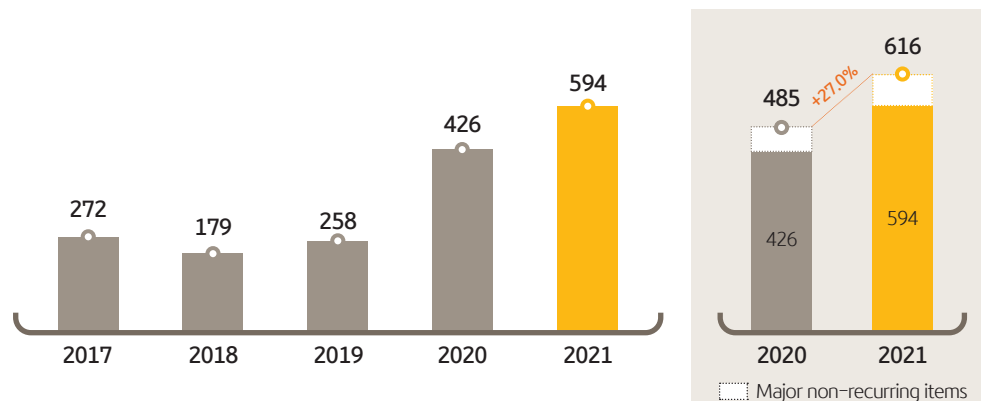
# V. Financial Highlights of Major Subsidiaries \_ KB Securities

## Profitability Overview<sup>1)</sup>

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Net Fee & Commission Income	1,014.8	916.8	10.7	204.6	254.5	-19.6
Brokerage	648.7	595.3	9.0	132.6	150.1	-11.7
Investment Banking	340.6	278.3	22.4	68.9	99.8	-31.0
Financial Products	61.9	57.8	7.1	14.6	16.3	-10.4
Others	-36.4	-14.6	N.A.	-11.5	-11.7	N.A.
Interest Income	556.4	510.6	9.0	136.3	141.5	-3.7
Trading	115.8	14.6	693.2	-31.2	53.2	N.A.
G&A Expenses	855.1	844.5	1.3	211.1	209.3	0.9
Provision for Credit Losses	18.5	23.8	-22.3	8.8	5.7	54.4
Net Operating Profit	813.4	573.7	41.8	89.8	234.2	-61.7
Net Non-Operating Profit	-3.8	8.1	N.A.	-22.4	-2.5	N.A.
Profit for the Period <sup>2)</sup>	594.3	425.6	39.6	51.0	168.9	-69.8

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

## Net Profit (bn won)

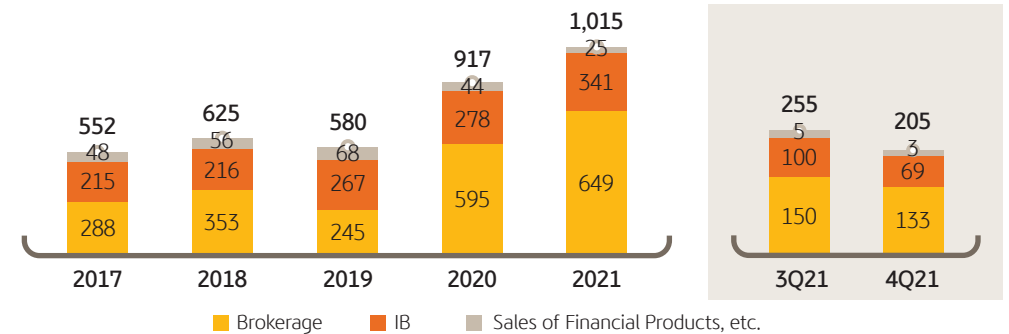


Note) Major non-recurring items (after tax)

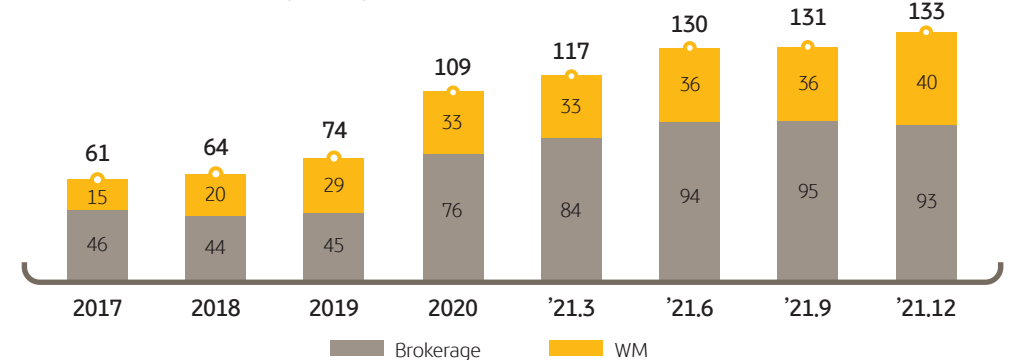
2020: Disposal gain on overseas real estate investment(W30bn), PEF related losses including TRS valuation losses(W29bn), provisioning related to trade finance fund sold by KB Securities(W23bn), provisioning related to PEF sold by KB Securities(W21bn), provisioning for receivables from brokerage business(W14bn), etc.

2021: Provisioning related to PEF sold by KB Securities(W21bn)

## Net Fee & Commission Income (bn won)

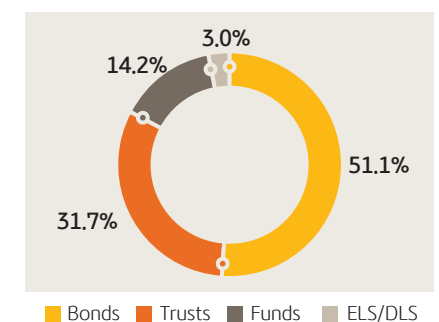


## Retail AUM (tn won)



## Assets under WM

tn won	2021	2020	2019
Bonds	20.2	19.3	14.1
Trusts	12.5	7.4	6.1
Funds	5.6	5.5	6.7
ELS/DLS	1.2	0.9	1.5
Total	39.5	33.1	28.4





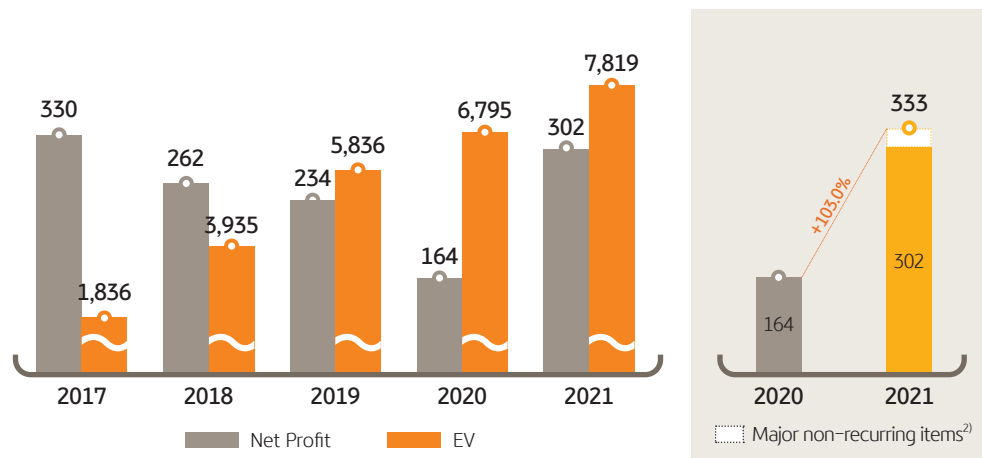
# V. Financial Highlights of Major Subsidiaries \_ KB Insurance

## Profitability Overview<sup>1)</sup>

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Direct Premium Written	11,523.8	10,975.1	5.0	2,887.1	2,856.8	1.1
Net Premium Earned	10,298.1	9,577.0	7.5	2,638.1	2,601.9	1.4
Loss Ratio	84.9%	85.5%	-0.6%p	88.5%	84.2%	4.3%p
Expense Ratio	20.2%	21.2%	-1.0%p	18.8%	19.6%	-0.8%p
Underwriting Profit	-526.2	-650.1	N.A.	-193.5	-101.2	N.A.
Investment Income	947.0	844.3	12.2	238.0	272.2	-12.6
Profit for the Period <sup>2)</sup>	301.8	163.9	84.1	32.6	126.3	-74.2
RBC Ratio	179.2%	174.8%	4.4%p	179.2%	181.8%	-2.6%p

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

## Net Profit & EV<sup>1)</sup> (bn won)



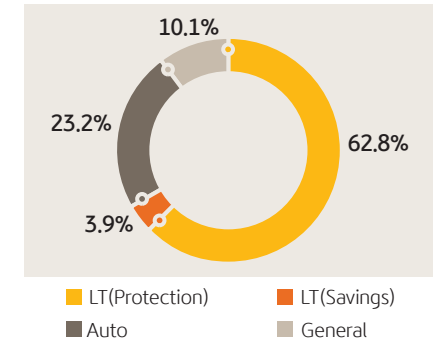
Note 1) EVs are based on identical assumptions sets

2) Major non-recurring items (after tax)

2021: ERP(W21bn), losses from a large-scale insurance claim(W10bn)

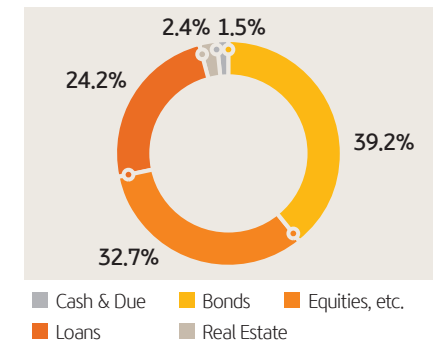
## Direct Premium Written

bn won	2021	2020	2019
Long Term	7,688.1	7,290.7	7,083.3
Protection	7,232.3	6,703.8	6,362.8
Savings	455.8	586.9	720.5
Auto	2,668.4	2,610.6	2,206.7
General	1,167.3	1,073.8	982.8
Total	11,523.8	10,975.1	10,272.8

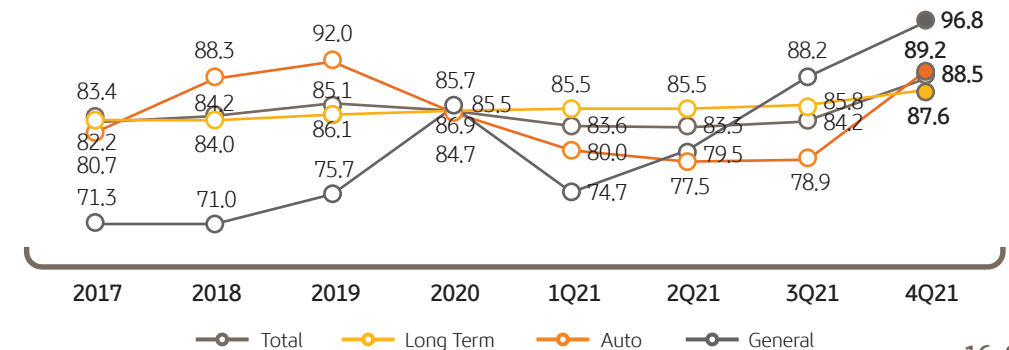


## Asset Portfolio

bn won	2021	2020	2019
Cash & Due	502.3	554.2	746.1
Securities	23,688.6	22,435.4	18,741.2
Bonds	12,906.7	12,678.7	9,871.9
Equities, etc.	10,781.9	9,756.7	8,869.3
Loans	7,978.3	7,080.9	6,873.7
Real Estate	786.9	917.8	968.0
Total	32,956.1	30,988.3	27,329.0



## Loss Ratio (%)



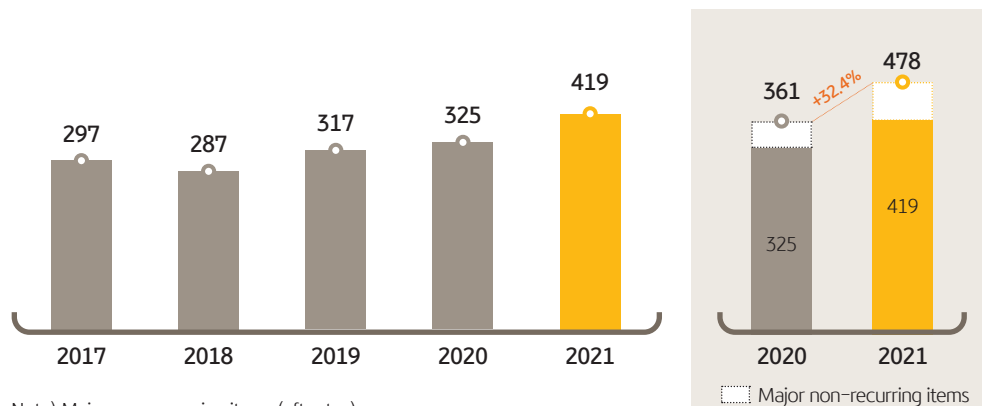
# V. Financial Highlights of Major Subsidiaries \_ KB Kookmin Card

## Profitability Overview<sup>1)</sup>

bn won, %	2021	2020	YoY	4Q21	3Q21	QoQ
Operating Revenue	4,370.6	4,014.7	8.9	1,141.1	1,087.0	5.0
Card	3,699.7	3,516.3	5.2	977.1	913.1	7.0
Installment and Lease Financing	164.2	116.9	40.5	45.2	39.7	13.9
Others	506.7	381.5	32.8	118.8	134.2	-11.5
Operating Expense	2,755.2	2,659.9	3.6	731.7	681.5	7.4
Interest Expense	377.5	365.8	3.2	98.9	94.7	4.4
Commissions & Other Expenses	2,377.7	2,294.1	3.6	632.8	586.8	7.8
Gross Operating Income	1,615.4	1,354.8	19.2	409.4	405.5	1.0
G&A Expenses	577.7	514.8	12.2	169.2	134.3	26.0
Provision for Credit Losses	465.3	396.5	17.4	180.5	97.1	85.9
Net Operating Profit	572.4	443.5	29.1	59.7	174.1	-65.7
Net Non-Operating Profit	-6.6	-5.5	N.A.	-1.9	-2.5	N.A.
Profit for the period <sup>2)</sup>	418.9	324.7	29.0	44.8	121.3	-63.1

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

## Net Profit (bn won)

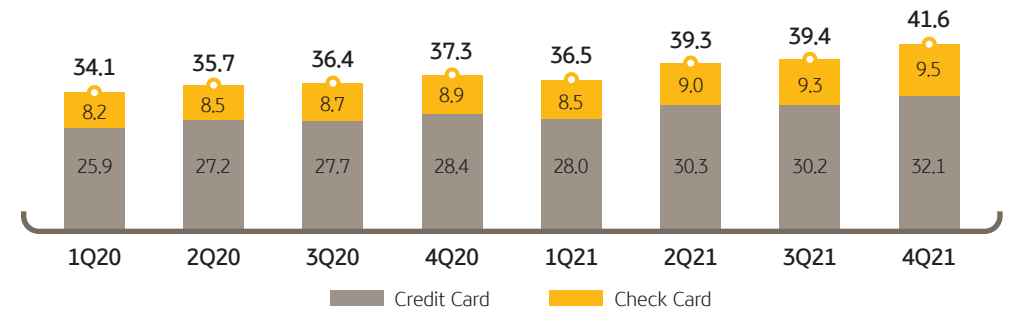


Note) Major non-recurring items (after tax)

2020: Additional provisioning related to FLC and COVID19 uncertainties(W43bn), etc.

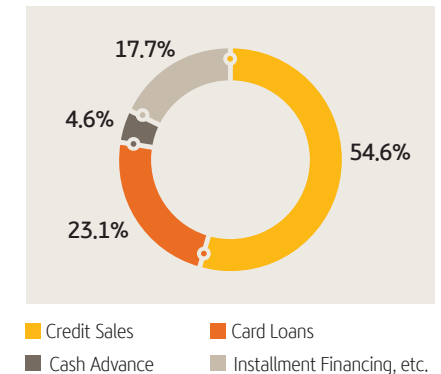
2021: Additional provisioning related to FLC and COVID19 uncertainties(W29bn), provisioning related to credit card scoring model adjustment(W34bn), etc.

## Card Transaction Volume (tn won)



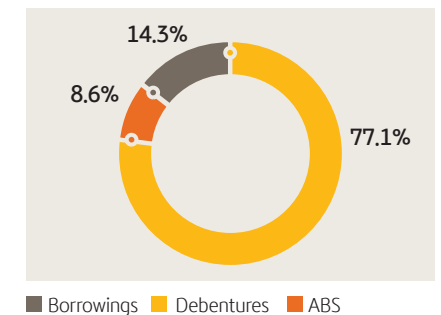
## Card Assets

bn won	2021	2020	2019
Credit Card	20,714.8	18,706.4	18,591.9
Credit Sales	13,740.3	12,029.8	12,038.2
[Installments]	5,866.8	5,379.3	5,127.4
Card Loans	5,821.4	5,622.6	5,345.4
Cash Advance	1,153.1	1,054.0	1,208.2
Installment Financing, etc.	4,462.3	4,151.0	3,312.6
Total	25,177.1	22,857.4	21,904.5



## Funding

bn won	2021	2020	2019
Borrowings	2,789.6	988.8	1,129.2
Debentures	15,052.2	14,366.8	13,353.2
ABS	1,671.9	1,507.5	1,460.3
Total	19,513.7	16,863.1	15,942.7



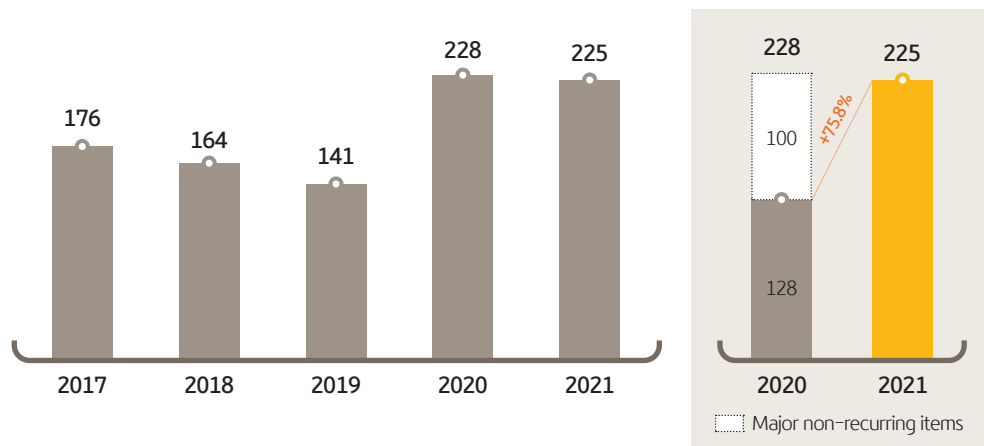
# V. Financial Highlights of Major Subsidiaries – Prudential Life Insurance

## Profitability Overview<sup>1)</sup>

bn won, %	2021	2020 <sup>3)</sup>	YoY	4Q21	3Q21	QoQ
Net Interest Income	348.5	112.1	N.A.	89.9	88.3	1.8
Net Fee & Commission Income	-8.7	-2.9	N.A.	-2.4	-1.7	N.A.
Other Operating Profit	252.2	65.6	N.A.	71.7	28.1	155.2
Gross Operating Income	592.0	174.8	N.A.	159.2	114.7	38.8
G&A Expenses	129.8	81.8	N.A.	40.0	29.9	33.8
Provision for Credit Losses	0.4	0.5	N.A.	0.3	0.0	N.A.
Net Operating Profit	461.8	92.5	N.A.	118.9	84.8	40.2
Net Non-Operating Profit	-1.0	-0.1	N.A.	-2.8	1.1	N.A.
Profit for the Period <sup>2)</sup>	336.2	55.7	N.A.	80.6	63.2	27.5
RBC Ratio	342.5%	428.9%	-86.4%p	342.5%	355.7%	-13.2%p

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests  
3) Based on financial results since September 2020 after its addition as a subsidiary on August 31, 2020

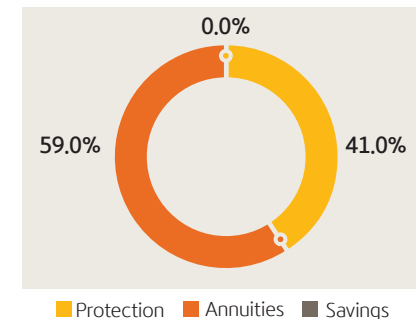
## Net Profit<sup>1)</sup> (bn won)



Note 1) Based on financial statements of Prudential Life Insurance, for better comparison purposes, which differs from the financial results for group reporting contained in Profitability Overview  
2) Major non-recurring items (after tax)  
2020: Disposal gain on private placement bonds(W149bn), bonus payouts(W31bn), additional tax expenses due to corporate tax rate adjustment(W11bn), etc.

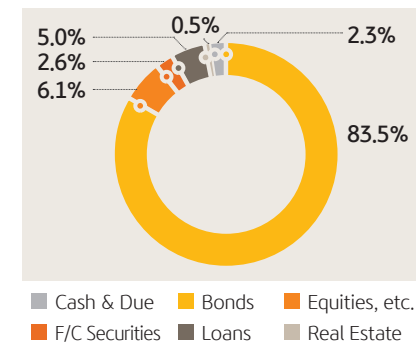
## New Business APE(Annualized Premium Equivalent)

bn won	2021	2020	2019
Protection	109.8	113.8	129.7
Annuities	158.2	120.4	122.6
Savings	0.0	0.3	0.6
Total	268.0	234.5	252.9

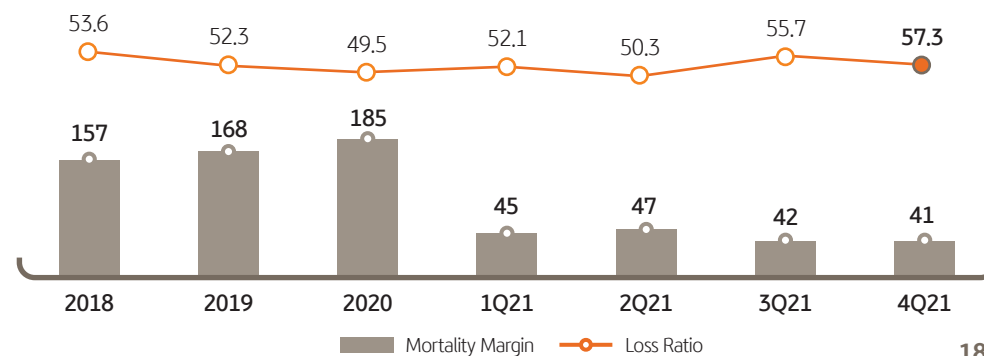


## Invested Assets

bn won	2021	2020	2019
Cash & Due	423.5	367.4	241.4
Securities	16,716.1	16,334.2	15,091.5
Bonds	15,139.5	15,110.6	14,197.6
F/C Securities	1,111.2	869.6	585.7
Equities, etc.	465.4	354.0	308.2
Loans	902.0	760.9	995.2
Real Estate	89.1	91.1	93.2
Total	18,130.7	17,553.7	16,421.3



## Mortality Margin & Loss Ratio (bn won, %)



## VI. Appendix \_ Overview of Group Subsidiaries (2021)

bn won	Ownership	Total Assets	Shareholder's Equity	Profit for the Period	ROA	ROE
KB Kookmin Bank	100.0%	483,564.9	32,888.9	2,590.8	0.55%	8.30%
KB Securities	100.0%	55,494.0	5,485.6	594.3	1.05%	11.24%
KB Insurance	100.0%	41,472.2	4,143.3	301.8	0.75%	7.54%
KB Kookmin Card	100.0%	27,349.6	4,555.6	418.9	1.63%	9.60%
Prudential Life Insurance	100.0%	26,287.1	2,294.5	336.2	1.32%	14.67%
KB Asset Management	100.0%	375.7	247.2	79.9	23.09%	36.46%
KB Capital	100.0%	14,529.4	1,822.2	209.9	1.55%	13.47%
KB Life Insurance	100.0%	10,634.6	460.3	-46.6	N.A.	N.A.
KB Real Estate Trust	100.0%	496.5	376.8	81.5	17.77%	23.53%
KB Savings Bank	100.0%	2,601.2	262.1	18.9	0.82%	7.65%
KB Investment	100.0%	1,197.7	275.5	55.3	5.84%	22.79%
KB Data Systems	100.0%	43.7	18.6	0.5	1.12%	2.97%
KB Credit Information	100.0%	28.7	16.4	0.4	1.43%	2.48%

Note) Based on each subsidiary's financial statements for group reporting

## VI. Appendix \_ Condensed Income Statement by Subsidiaries

bn won	Group	2021								
		KB Kookmin Bank	KB Securities	KB Insurance	KB Kookmin Card	Prudential Life Insurance	KB Asset Management	KB Capital	KB Life Insurance	Others <sup>1)</sup>
Net Interest Income	<b>11,229.6</b>	7,728.5	556.4	625.2	1,390.8	348.5	1.1	376.4	171.1	31.6
Net Fee & Commission Income	<b>3,625.6</b>	1,187.9	1,014.8	-173.3	546.0	-8.7	169.3	723.0	-18.2	184.8
Other Operating Profit	<b>-371.6</b>	-476.9	115.8	780.7	-321.4	252.2	13.3	-568.7	-121.1	-45.7
Gross Operating Income	<b>14,483.6</b>	8,439.5	1,687.0	1,232.6	1,615.4	592.0	183.7	530.7	31.8	170.7
G&A Expenses	<b>7,200.9</b>	4,402.7	855.1	833.6	577.7	129.8	75.8	144.2	73.4	108.5
Provision for Credit Losses	<b>1,185.1</b>	522.8	18.5	5.5	465.3	0.4	0.0	111.7	-2.1	63.2
Net Operating Profit	<b>6,097.6</b>	3,514.0	813.4	393.5	572.4	461.8	107.9	274.8	-39.5	-1.0
Net Non-Operating Profit	<b>-16.0</b>	-22.4	-3.8	17.3	-6.6	-1.0	-0.4	3.6	0.9	-3.6
Profit for the Period	<b>4,384.4</b>	2,538.0	594.2	302.1	421.2	336.2	79.9	211.8	-46.6	-52.7
Profit attributable to controlling interests	<b>4,409.6</b>	2,590.8	594.3	301.8	418.9	336.2	79.9	209.9	-46.6	-75.8

bn won	Group	2020								
		KB Kookmin Bank	KB Securities	KB Insurance	KB Kookmin Card	Prudential Life Insurance	KB Asset Management	KB Capital	KB Life Insurance	Others <sup>1)</sup>
Net Interest Income	<b>9,722.3</b>	6,754.8	510.6	616.0	1,265.7	112.1	2.4	330.0	148.8	-18.1
Net Fee & Commission Income	<b>2,958.9</b>	1,067.9	916.8	-171.2	400.5	-2.9	133.6	537.5	-15.2	91.9
Other Operating Profit	<b>-188.6</b>	14.0	14.6	588.4	-311.4	65.6	8.4	-426.2	-80.7	-61.3
Gross Operating Income	<b>12,492.6</b>	7,836.7	1,442.0	1,033.2	1,354.8	174.8	144.4	441.3	52.9	12.5
G&A Expenses	<b>6,833.2</b>	4,201.3	844.5	829.3	514.8	81.8	65.6	126.1	70.4	99.4
Provision for Credit Losses	<b>1,043.4</b>	484.3	23.8	-7.7	396.5	0.5	0.1	127.4	-0.9	19.4
Net Operating Profit	<b>4,616.0</b>	3,151.1	573.7	211.6	443.5	92.5	78.7	187.8	-16.6	-106.3
Net Non-Operating Profit	<b>145.6</b>	-19.3	8.1	16.1	-5.5	-0.1	-0.8	2.2	-16.2	161.1
Profit for the Period	<b>3,502.3</b>	2,319.5	425.6	163.9	324.0	55.7	57.3	143.7	-23.2	35.8
Profit attributable to controlling interests	<b>3,455.2</b>	2,298.2	425.6	163.9	324.7	55.7	57.3	141.6	-23.2	11.4

Note 1) Includes financial results of the holding company, the other subsidiaries and adjustment for consolidation

